



September, 2009

We are pleased to announce:

**Peter (“PJ”) H. Smith, Jr.
has joined our firm.**

Mr. Smith was formerly the President and Founder of Canwell Capital, LLC, an advisory and intermediary firm that focuses on lower middle market and early stage companies looking for growth capital, strategic partners, or an outright sale. He also worked closely with a number of private equity firms to source leveraged buyout opportunities, add-on acquisitions, and operating positions for their “Executives in Residence”. Prior to founding Canwell Capital, Mr. Smith worked as a strategist for Laszlo Birinyi at Birinyi Associates, a stock market research and money management firm based in Westport, CT. Previously, Mr. Smith was a Vice-President in the Investment Grade Debt Capital Markets and Syndicate groups of Bear Stearns. While at Bear Stearns, he worked primarily with the firm’s top Financial Institutions clients such as Wells Fargo, US Bancorp, and BB&T, among others. Mr. Smith received a B.A. in Economics from Middlebury College.